

## YOUR STORE'S HOLIDAY MARKETING

## CHECKLIST

- Remerchandise your front room with Shopkeeper
  - Get expired layaways, buys or loans back on the floor or online
- Check pricing with Bravo price estimator, especially on high-demand firearms, sporting goods, luxury items and electronics
- Clean and decorate your front windows and your glass displays
- Set the mood in the store with seasonal décor, music and smells
- Get your employees ready
  - Review customer service practices
  - · Update store security protocols
  - Share employee commission plans
  - Decorate your store-branded site
    - New product photos
    - · Updated ads & banners
- Advertise your promotions
  - Offer a new service! Now is a great time to add Product Protection Plans or Trades to your inventory mix
  - Offer a soft touch, such as free holiday cards and giftwrapping
- Security
  - Review your security systems and ensure they're up-to-date

